

# EXERGY ENERGY

## EXERGY ENERGY AND IDEAL ENERGY SOLUTIONS SIGN PARTNERSHIP AGREEMENT

*PRESS RELEASE - For Immediate Release: 5 PM (Pacific), August 24, 2020.*

- *Agreement brings together a leader in energy reverse auctions with the leading platform for green, resilient energy at a savings.*

**NEW YORK/BERKELEY/WASHINGTON D.C. and PHILADELPHIA, PA, August 24, 2020** – Exergy Energy LLC (“Exergy”) announced today that it has entered into a partnership agreement with Ideal Energy Solutions LLC (“IES”) of Philadelphia, PA.

Under the agreement, IES will be Exergy’s exclusive provider of energy reverse auctions for renewable electricity and natural gas. Additionally, IES has been granted a non-exclusive right to offer Exergy’s ***Always Green, Always On, Always Save*** model under the IES brand to its existing and prospective customers. This right is further extended to IES’s resellers under the IES brand. Each company will support each other’s marketing efforts and recommend the other’s services to its customers and subscribers.

“Exergy is excited to be working with Ideal Energy Solutions, a leader in energy-based reverse auctions,” stated David March, CEO of Exergy Energy. “We expect to be leveraging IES’s ability to garner the best long-term energy prices in the market using its reverse auctions across a base of more than 40 energy suppliers that it has developed in recent years.”

David continued: “We are further thrilled that IES has agreed to white-label our ***Always On, Always Green, Always Saves*** model under the Ideal Energy Solutions banner. Our model is perfect for any organization seeking to remain operating during grid outages, to meet their goal to source 100% renewable energy, and to save 10% to 15% on their annual energy spend.”

Stated Cody, O’Connor, Founding Partner and Director of Sales of IES: “Ideal Energy was formed to bring a new standard of transparency to our clients as they seek to procure low-cost electricity and natural gas.”

“Under Exergy’s model,” said Brian West, CEO of IES, “Ideal Energy can now offer something that no other energy provider can: to make our clients 100% resilient, 100% green, and to save them money on Day 1. We are already in discussions with the Exergy team about how we can roll out this unique offering to all of our existing, as well as prospective, clients.”

No additional terms of the agreement were released at this time.

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### **About Exergy Energy LLC:**

Exergy is a simple and easy subscription service that provides a one-stop solution for municipalities and businesses to be green, resilient and save 10% to 15% on their annual energy bill. Exergy puts all the pieces together for its subscribers, making the procurement of resilient, green energy as easy as buying from an online retailer. Exergy's customers become 100% Green, 100% Resilient, and Save Money on their annual energy spend. All of these benefits are available without any upfront customer investment, under one- to 20-year contracts, with simple single-rate-per-kWh pricing that is locked in for the term of each contract, and the customer is never disconnected from the grid, thereby eliminating their risk. To find out how Exergy does it and to learn how your organization can Be Green, Be Resilient, and Save 10% to 15% on your annual energy spend, visit [www.ExergyEnergy.com](http://www.ExergyEnergy.com).

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## IDEAL ENERGY

Solutions

### **About Ideal Energy Solutions LLC:**

IES is one of the fastest growing, full-service, energy consulting firms in America providing service to the largest consumers in government, educational, real estate, manufacturing, data centers and the industrial verticals. IES specializes in running fully transparent reverse auctions with numerous electricity and natural gas providers on behalf of its clients to offer the best possible prices and terms available. To learn more, visit [www.idealenergyllc.com](http://www.idealenergyllc.com).

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